

David William Simon

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Professional Profile

Trusted strategic advisor to C-suite executives and boards on corporate reputation management, governance, compliance, and risk management.

- Guide management and boards in solving complex, high-stakes, global problems that threaten significant financial and reputational harm.
 - Investigate and remediate compliance failures, mostly arising in emerging markets.
 - Recognized subject-matter expert on U.S. regulator and stakeholder expectations for company governance and compliance.
 - Lead global teams to provide solutions to the potentially catastrophic threat presented by a government enforcement action arising from compliance failures.
 - Executive MBA from the University of Oxford, Saïd School of Business. J.D. from the University of California-Berkeley School of Law.
 - Teacher and author focused on the business of law and on ethics, governance, and compliance theory and practice.
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Professional Work History

Foley & Lardner, LLP

Washington, DC, Milwaukee, WI, USA

AmLaw 50 U.S. corporate law firm composed of 1,100 lawyers in over 20 cities with over \$1.5 billion in annual revenue. www.foley.com

Legal practice focused on

- advising management and boards on legal, compliance, and reputational risk;
- conducting international internal investigations to preempt or mitigate actions taken by global government enforcement agencies;
- successfully defending companies in business crime enforcement actions;
- conducting compliance/regulatory risk assessments and due diligence and advising companies on the legal and reputational risks associated with acquisitions, joint ventures, and strategic partnerships; and
- delivering practical regulatory and corporate governance advice and building compliance programs and internal control systems to help protect company reputations, avoid enforcement actions, and satisfy the expectations of regulators and other constituencies.

2002-present Partner

1996-2001 Associate

Firm Leadership:

2025-present Member, AI Steering Committee

2024-present Chair, Antitrust & Competition Practice Group

2024-present Vice Chair, Government Enforcement Defense, Investigations and Compliance Practice Group

2019-2023 Member, Innovation Committee

2017-2022 Chair, Government Enforcement Defense, Investigations and Compliance-International Practice

2009-2014 Vice Chair, Strategy and Business Development; National Litigation Department

Representative client engagements:

- Led team representing a publicly traded Scandinavian company in a U.S. Department of Justice bribery and money laundering investigation involving an oil license in Africa.
- Conducted an internal investigation on behalf of the Audit Committee of the Board of Directors of a publicly traded manufacturing company into allegations of misconduct by the CEO and Chief Legal Officer.

- Led team representing a publicly traded U.S. manufacturing company in an investigation of suspicious payments made by its Peru subsidiary, suspicious payments made by its China subsidiary, and prohibited sales to Cuba. Helped the company navigate through the complex landscape this presented, including defending and successfully resolving a nearly four-year U.S. Department of Justice (DOJ) and U.S. Securities and Exchange Commission (SEC) investigation.
- Served as lead FCPA counsel for the Independent Compliance Monitor for a financial institution, as mandated by its Africa-related FCPA settlement agreements with the DOJ and SEC. Reviewed, assessed, and tested the company's governance and its compliance policies, procedures, and internal controls. Reported findings and conclusions to the regulators, including an ultimate certification on the effectiveness of the compliance program and internal controls.
- Conducted numerous investigations in India, principally involving bribery issues, and helped companies remediate problems and develop effective anti-bribery compliance programs in India.
- Regularly perform international compliance and reputational due diligence. Assist clients in identifying and valuing global compliance risks to inform purchase and valuation decisions and assist in developing compliance integration plans for newly acquired businesses.
- Continuously provide practical, experience-based advice and counsel and help companies develop and implement effective corporate compliance programs and governance and controls systems. Adept at crafting reasonable and pragmatic compliance solutions that can be implemented effectively, consistent with the expectations of the regulators but without undue disruption to the company's operations while respecting the practical realities of their business goals.

Concilium Global Network

London, UK

Global network of attorneys specializing in compliance, cross-border investigations, and global enforcement defense. www.conciliumglobal.net

2019-present Founding Director

- Founded and developed network with colleagues from India and Germany
- Recruited members and developed network governance
- Oversaw development of branding and marketing material
- Chaired virtual and in-person meetings of the Board and the general membership

Augmetec Ltd.

London, UK

Legal technology firm that has developed and offers an automated AI-driven platform for conducting mission-critical internal and regulatory investigations. www.augmetec.com

2022-present Advisory Board Member

Neeka Healthcare

Charlottetown, Canada

Health-tech and data analytics start-up that offers a digital mental health and wellness platform. www.neekahealth.com

2018-2023 Legal and Strategic Advisor

- Served as outside general counsel, advising on various commercial and risk issues
- Member of advisory team guiding management on strategic issues
- Conducted strategic analysis and developed strategy for wellness and mental health business

Foley Global Risk Solutions (GRS)

Milwaukee, WI, USA

Foley & Lardner "skunk works" project that developed and launched a technology-enabled anti-bribery compliance solution for mid-market companies offered on a SaaS basis.

2013-2017 Founder and Managing Director

- Led special project in parallel with normal legal practice
- Created and developed tech-based solution
- Oversaw development of AI-based functionality
- Managed sales and operations

Education and Professional Qualifications

2021-2023	University of Oxford Saïd Business School, Oxford, UK	MBA
1991-1994	University of California Berkeley, CA, USA Order of the Coif California Law Review	JD
1985-1989	University of Wisconsin Madison, WI, USA Phi Beta Kappa Dean's List	BA

Academic and Scholarly Interests

University of Wisconsin Law School Madison, WI, USA

2024-present Adjunct Professor

Developed and taught 3L seminar, "Lawyer as Strategic Business Advisor."

Co-Chair, Fall 2025 Compliance Initiative, "A New Era of Corporate Compliance: Opportunities, Risks and Ethical Dimensions of Generative AI and Emerging Technologies."

Speaking and Writing

Author, "Five Practices to Institutionalize Ethics, Integrity and Compliance," Directorship (National Association of Corporate Directors) (Fall 2025)

Author (with Knox McIlwain and Shiv Haria-Shah), "Turn Your Lawyer into a Strategic Weapon," Financial Times Agenda (August 18, 2025)

Author, "Projecting Ethics: How to Create a Corporate Culture of Integrity," Directorship (National Association of Corporate Directors) (Summer 2024)

Co-author (with Prof. John Burrows), "Becoming a Great Negotiator: Six Tips for Lawyers," Wisconsin Lawyer Magazine (January 9, 2024) (recognized as one of the 2024 "Articles Deserving Special Commendation")

Guest lecturer, Ave Maria School of Law, "The Law Firm Business Model, Legal Industry Disruption, and the Increasing Importance of the Strategic Advisor." (February 2, 2026)

Guest lecturer, University of Oxford, Saïd Business School, "Leading and Investing in the Legal Services Industry" (April 22, 2025)

Workshop leader, University of Oxford, Saïd Business School, "General Counsels are from Mars; CEOs are from Venus: How to Deploy Your Legal Advisors to Advance Your Business Objectives" (April 22, 2025)

Presenter, University of Illinois College of Law Symposium, "Whistleblowers, Internal Investigations, and Compliance Design in the United States, Germany, and Austria," (May 23, 2023)

Guest lecturer, University of Wisconsin-Madison, Legal Studies: Law in Action, "The Business of Law and Law Firms," (2024-2026)